# Multiple Linear Regression - Interactions 

Ryan Miller
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## Introduction

- One of the beauties of multiple regression is its capacity to isolate the distinct effects for two (or more) predictors of a single outcome
- However, sometimes predictors do not make independent contributions towards the outcome, and instead work synergistically to produce an outcome


## Categorical-Quantitative Interactions

- Let's look at the relationship between above ground living area and sale price for 1Story and 2Story homes in the Ames Housing dataset
- Recall the coefficient for the dummy variable "House.Style2Story" in is negative, how did we interpret this?

```
m1 <- lm(SalePrice ~ House.Style + Gr.Liv.Area, data = ah)
m1$coefficients
## (Intercept) House.Style2Story Gr.Liv.Area
##
            -7931.5874 -48161.2973
    141.7925
```


## Categorical-Quantitative Interactions

- If two homes are the same size, our model predicts the "2Story" home will be cheaper
- Further, this model estimates a single, adjusted slope for "Gr.Liv.Area" (regardless of whether a home is "1Story" or "2Story")



## Categorical-Quantitative Interactions

- Now let's consider a model with an interaction between "House.Style" and "Gr.Liv.Area"

```
m2 <- lm(SalePrice ~ House.Style + Gr.Liv.Area + House.Style*Gr.Liv.Area, data = ah)
```



## Categorical-Quantitative Interactions

- The interaction term allows for different slopes depending upon the value of the "House.Style" dummy variable
- When the dummy variable takes on a value of $0,155.6$ is the slope (in the "Gr.Liv.Area" dimension)
- When the dummy variable takes on a value of $1,155.6-27.9=$ 127.7 is the slope
m2\$coefficients

| $\# \#$ | (Intercept) | House.Style2Story |
| :--- | ---: | ---: |
| $\# \#$ | -26041.68634 | -3758.60579 |
| $\# \#$ | Gr.Liv.Area House.Style2Story:Gr.Liv.Area |  |
| $\# \#$ | 155.55156 | -27.92985 |

## Quantitative-Quantitative Interactions

- The same general concepts apply to interactions between two quantitative variables, though interpretation can be more difficult
- The coefficients of the model SalePrice ~ Year. Built + Gr.Liv.Area + Year.Built*Gr.Liv.Area are shown below
- Why is the coefficient of Gr.Liv.Area negative in this model?

```
m4 <- lm(SalePrice ~ Year.Built + Gr.Liv.Area + Year.Built*Gr.Liv.Area, data = ah)
m4$coefficients
```

| \#\# | (Intercept) | Year.Built | Gr.Liv.Area |
| :--- | ---: | ---: | ---: |
| \#\# | 29162.4122638 | 3.7255782 | -1334.7456056 |

## Quantitative-Quantitative Interactions

- The estimated slope in the "Gr.Liv.Area" dimension will be different for each value of "Year.Built"
- For a home built in the year 0 (nonsensical), the effect of "Gr.Liv.Area" is -1334
- For a home built in 1900, the effect of "Gr.Liv.Area" is $-1334+$ $0.725 * 1900=43.5$
- For a home built in 2010, the effect is $-1334+0.725^{*} 2010=$ 123.3


## Quantitative-Quantitative Interactions

- Since there are now infinitely many slopes to consider, visualizing the model's predictions is arguably a more useful approach
- This plot emphasizes that high values in both "Year.Built" and "Gr.Liv.Area" work in tandem to produce a high sale price

SalePrice


## Visualizing the Model w/o an Intercation

- When there's no interaction, we can see the slope is constant in each dimension



## Categorical-Categorical Interactions

- A final scenario to consider is an interaction between two categorical predictors
- This is equivalent to giving each cell in the two-way table it's own effect

```
mc <- lm(SalePrice ~ House.Style + Foundation + House.Style*Foundation, data = ah)
mc$coefficients
```


## (Intercept)

99151.573

FoundationCBlock
47752.687

FoundationSlab
4778.733
102848.427

House.Style2Story: FoundationPConc
-36807. 409
House.Style2Story:FoundationStone
7238.501

FoundationWood House.Style2Story:FoundationCBlock
House.Style2Story
40621.374

FoundationPConc
133014.245

FoundationStone
16848.427
-30670. 578
House.Style2Story:FoundationSlab
-5132. 251
House.Style2Story:FoundationWood
7378.626

## Categorical-Categorical Interactions

- For example, in our data the 2Story PConc homes have a mean sale price of $\$ 235,980$
- This is expressed by our model as: 99152 (intercept) + 40621 (main effect of 2Story) +133014 (main effect of PConc) 36807 (interaction of 2Story and PConc)
- How could you use the model to find the mean sale price of 1Story Slab homes?

| House.Style | Foundation | mean |
| :--- | :--- | ---: |
| 1Story | BrkTil | 99151.57 |
| 1Story | CBlock | 146904.26 |
| 1Story | PConc | 232165.82 |
| 1Story | Slab | 103930.31 |
| 1Story | Stone | 116000.00 |
| 1Story | Wood | 202000.00 |
| 2Story | BrkTil | 139772.95 |
| 2Story | CBlock | 156855.06 |
| 2Story | PConc | 235979.78 |
| 2Story | Slab | 139419.43 |
| 2Story | Stone | 163859.88 |
| 2Story | Wood | 250000.00 |

## Closing Remarks

- Interactions are one way of making linear regression models more flexible, but in doing so they can sometimes open up a can of worms
- Even a relatively tame modeling application involving only 10 predictors results in $\binom{10}{2}=45$ possible interactions to consider
- In most applications, statisticians will only consider interactions if there is sufficient rationale for doing so
- This is usually based upon the scientific context of the modeling application and the current knowledge in that field

